



PROFILE

Mark Ruiten (40 years old, married, two children and a proud citizen of Dordrecht)

I followed a number of vocational courses with a focus on metal and completed them with the Middle Technical School.

Over the years I have developed myself from being a welder to being in charge and manage a company. Along the way I worked as a process operator for cutting machines and I did work preparation.

My range of capacities is very wide. Because of that I have compiled this resume with relevant information for this position. You can find my whole work history on my personal website.

CONTACT

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INTERESTS

Family
Scripten
Formula 1
Business
Cycling
Exercising

QUOTES

Not being annoying, but surprising.
Worrying is fantasising the wrong way.
Sometimes you just have to lick the stamp and send it.

MARK RUITER

Business development

A valuable addition to your company

Business development can relate to marketing, product and service development and improvement of efficiency, quality and flexibility. I can set up or support these processes. I have gained this experience within my own company and as an employee of several organisations.

WORK EXPERIENCE

Wouters Cutting & Welding, Sales Representative (Freelance)

Sep 2018 – Heden

Given my history with the cutting machines of Microstep, I am now working at Wouters Cutting & Welding as a freelance representative for the Dutch market. I actively visit existing and potential customers, I follow quotations and I accompany installations.

Metaal boutique, Owner

Jan 2017 – Heden

I built and put this unique webshop in the market. The webshop is well-developed and operates almost without any input. This keeps the costs down.

Rotterdam Steel Works, Business developer (ZZP)

Mei 2018 – Heden

Within this company I am occupied with all the activities aiming to realise new business chances. I find myself at the interface of product development, business model, design and marketing. The goal is to realise long-term value development for the organisati.

Thure Snijtechniek, Owner

Dec 2011 – Apr 2018

I built this company from scratch. Besides the tasks belonging to a single owner, part of my job was promoting the name, products and service. To date, the term 'Thure service' is still being used in the market.

CHARACTERISTICS

According to the Myers-Briggs Type Indicator (MBTI), my personality type is a 'defender' (ISFJ-A). I recognise myself in the following characteristics: detailed, conscientious, traditional, loyal, patient (not always...), organised, service-oriented, dedicated, protective, very precise and responsible.

SKILLS

Microsoft Office, Windows, AutoCAD, Draftsight, Lantek, ProFirst, various ERP systems, PHP, MySQL, jQuery / Java

RECOMMENDATIONS

To be found on my LinkedIn page: www.linkedin.com/in/mrmarkruiter